

## Developer Experiences

**Name : Nutcharee Thaweesaman (Mrs.)**

**Position : Managing Director (MD)**

**Company : Malithai Development Co., Ltd.**



### **Vision :**

👉 Every project emphasizes prime locations with strong potential for future growth.

👉 Pay attention to environmental factors such as wind direction, natural light and fully functional design.

👉 Architectural design that embodies excellence, emphasizing luxury, comfort and the selection of high-quality materials and equipment.

👉 Meeting to the needs of buyers both for living and for investment.

Started entering the real estate business in 2016 by building 2 single houses and 8 commercial buildings in the Kata area. The project was very successful, there are always full rental customers in every house.



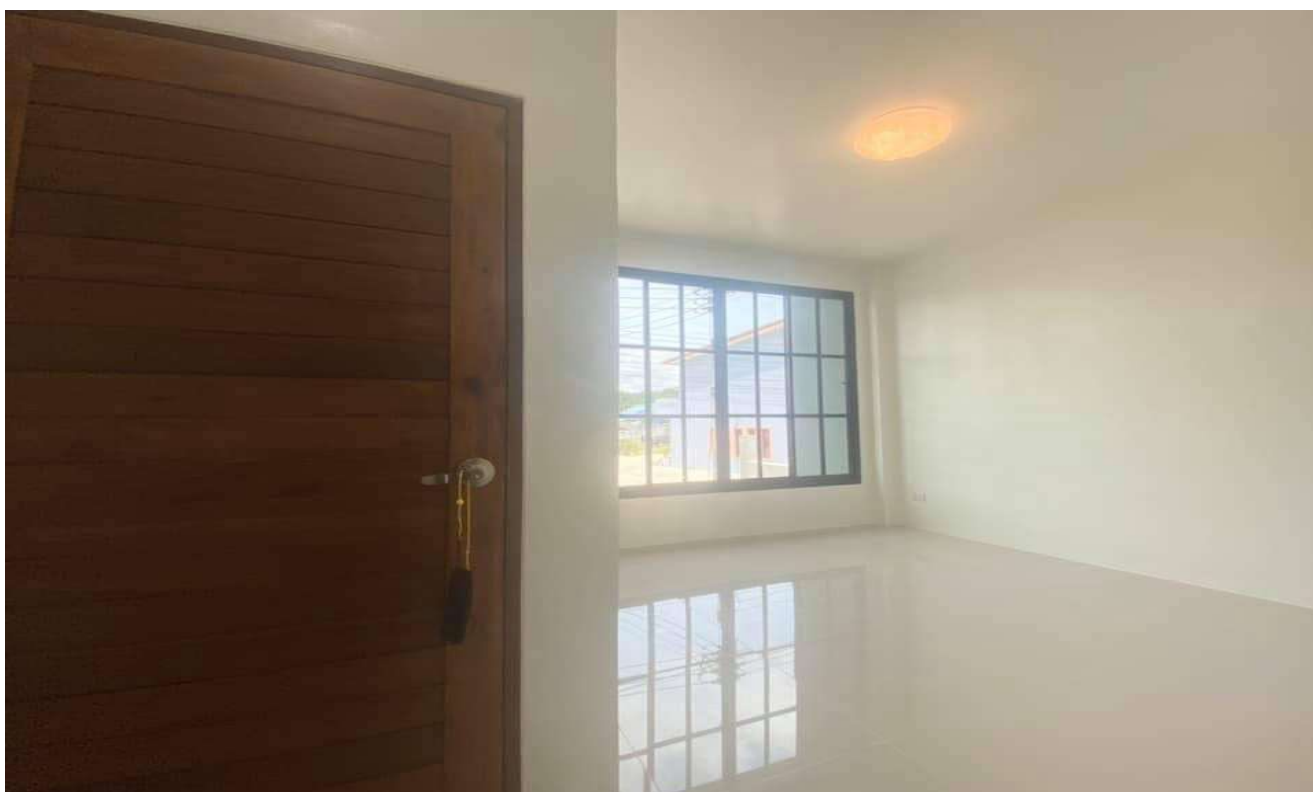
In 2018, opened more business lines by becoming a real estate investor, flipping and renovating used homes for sale. As well as acting as a broker for marketing, buying, selling and renting real estate at the same time.







In 2020, become a full-fledged real estate developer by completing the 1<sup>st</sup> project for sale under the name “Mali Home” located in Chalong, Soi Sai Nam Yen, there are 3 units of one-and-a-half storey townhouse. The project was sold out within 6 months.





In 2021, completing the 2<sup>nd</sup> project for sale under the name “Mali Home” located at Sai Yuan Soi 10, there are 2 units of two-storey twin houses, 3 bedrooms, 3 bathrooms, the project was sold out within 8 months.





In 2022, completing the 3<sup>rd</sup> project for sale under the name “Mali Home” located at Chalong, behind TOT Nakok market, there are two-storey townhouses, the project was sold out within 1 year.







**And another renovation project that was done simultaneously with the Mali Home 3 is Pool Villa size 212 SQM, 2 bedrooms, 2 bathrooms and 2 parking spaces, located in Sai Yuan, Rawai. The price was 8.9M THB which has already been sold.**

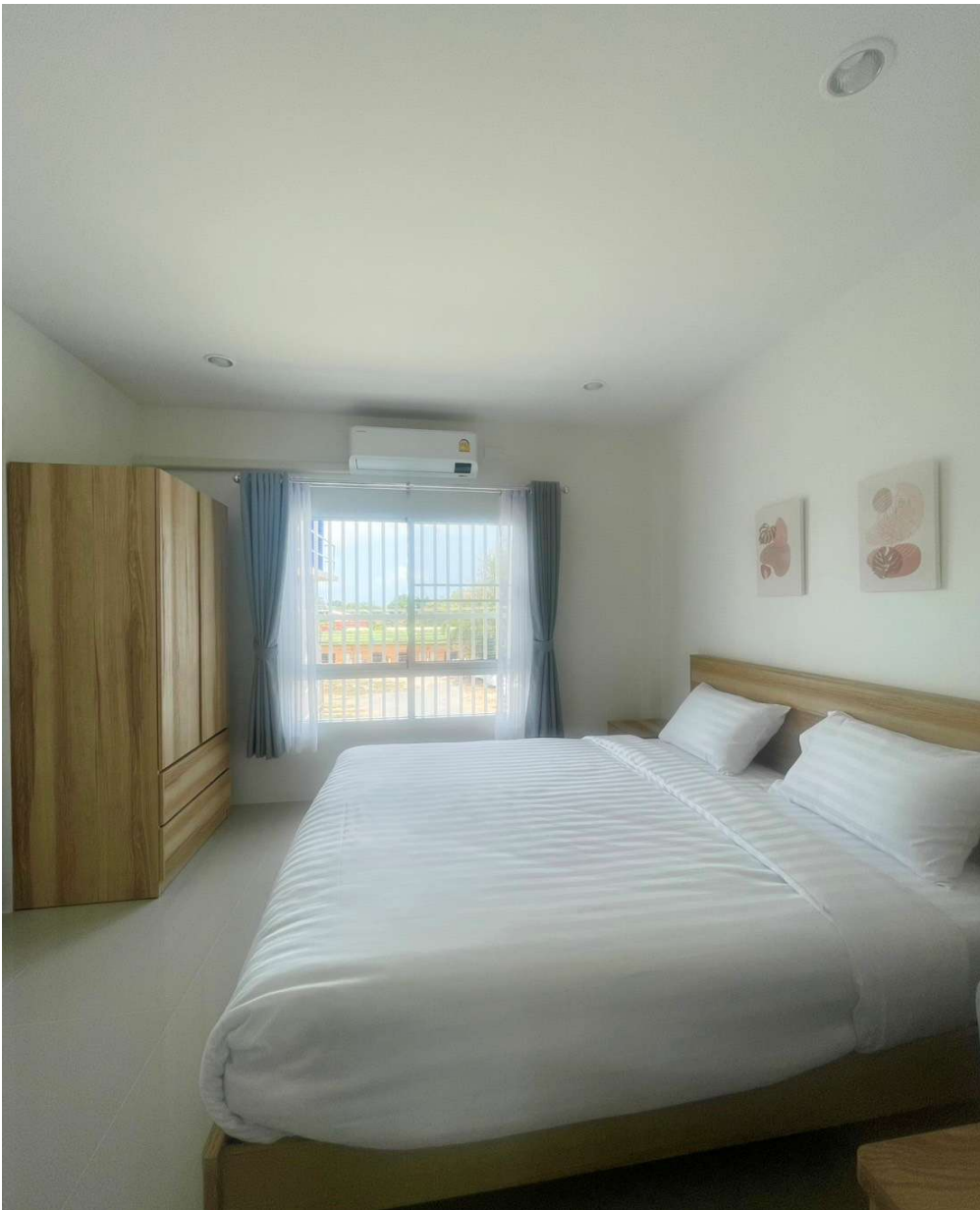




The name "Mali Home" was becoming more well known and there was very good feedback from customers. In the early of 2023, we built the 4<sup>th</sup> project at Chalong, Soi Yod Sanae, there are 6 units of two-storey townhouse with 3 bedrooms, 3 bathrooms. The project was completed in January 2024 and sold out the entire project 6 months later.

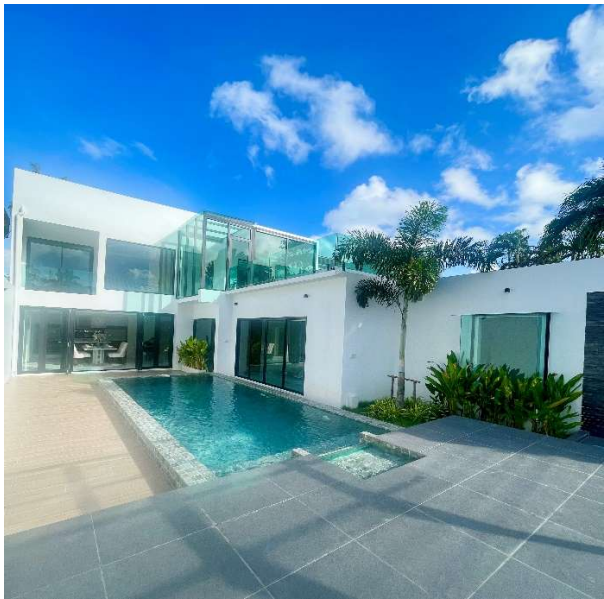
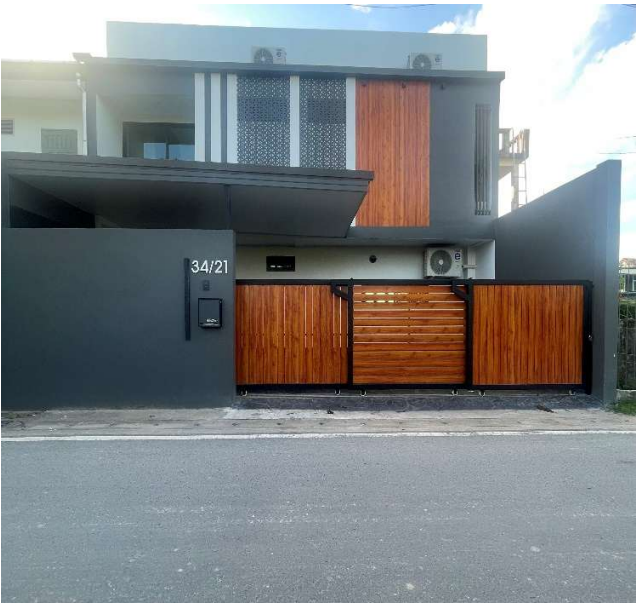








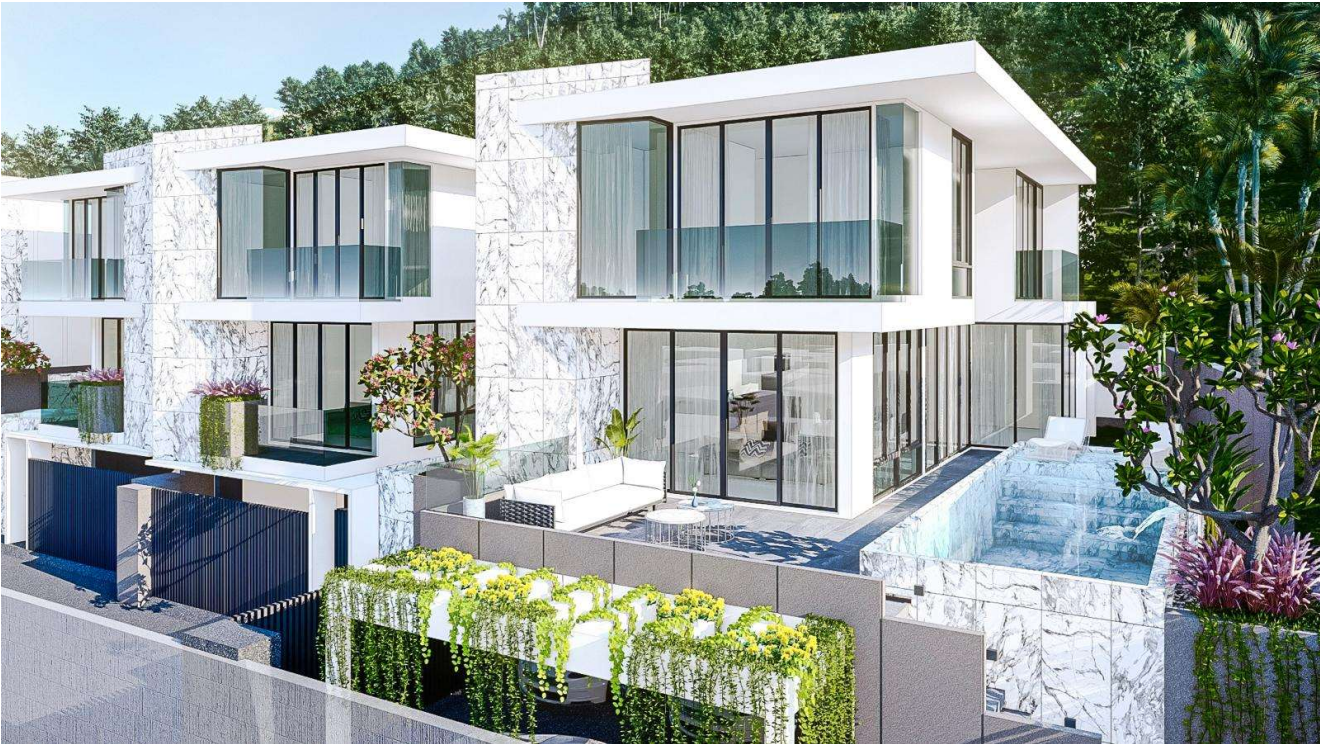
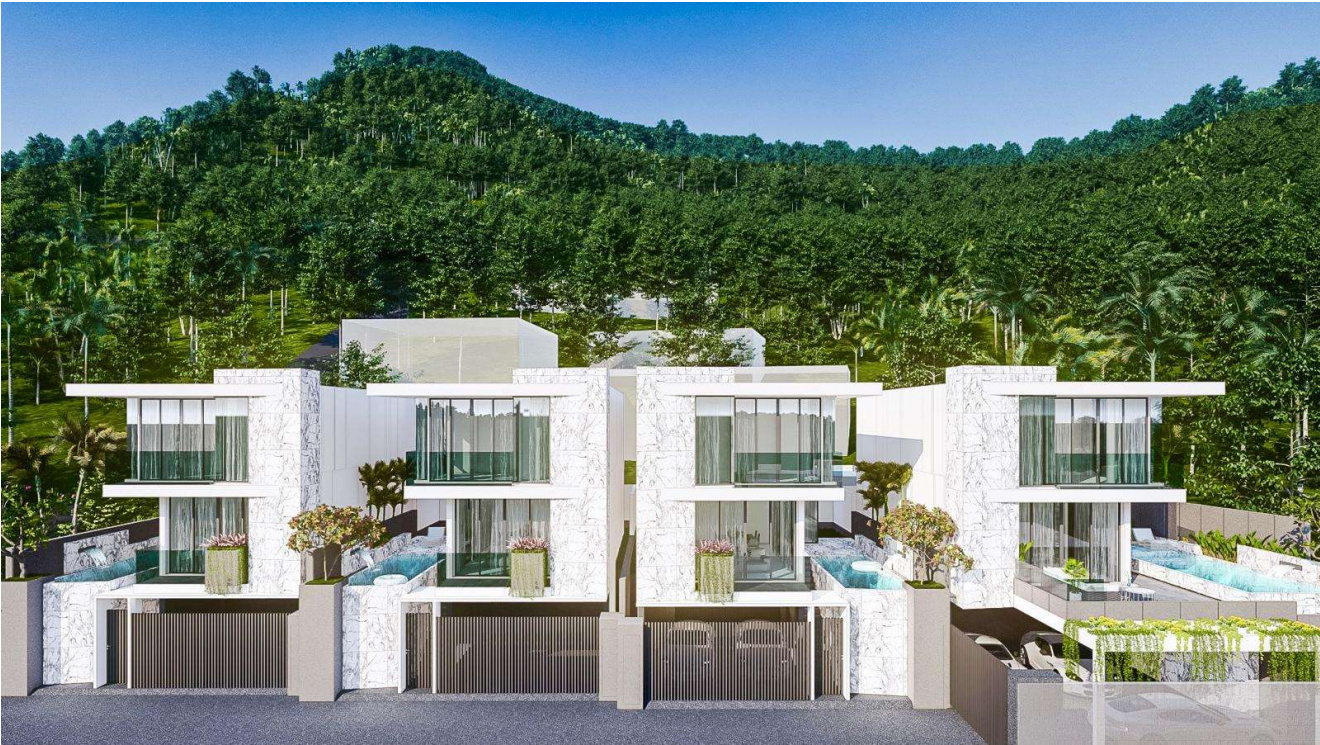
And another renovation project that completed simultaneously in the early of 2024 is two-storey pool villa with 3 bedrooms, 4 bathrooms which located at Soi Khok Yang, Rawai. The price is 15.9M THB.







The present project is the 5<sup>th</sup> project named "Mali Thai Villa", it is a luxurious pool villa in the heart of Kata with a 360-degree mountain view.





There are 4 units of three-storey pool villa with 3 bedrooms, 4 bathrooms, 2 parking spaces which began construction in mid-2024 and is scheduled to be completed by the end of 2025.



The show unit is due to be completed in December 2024. The reservations are now opened, starting price at 18.9M THB only.



**“Happiness Begins at Home”**

**... Thank You ...**